

# March 1 - March 31 2018 Report Tempe



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# System Snapshot

Table 1

| Stations/Bikes                               | Full System | Tempe Only |
|--|-------------|------------|
| Active Regular Stations                      | 115         | 32         |
| Active Virtual Stations                      | 8           | 0          |
| Active Bikes (averaged over the month)       | 922         | N/A        |
| Trips  |             |            |
| Total Trips                                  | 12,752      | 5,278      |
| Trips Per Day (average)                      | 411         | 170        |
| Utilization Rate<br>(trips per bike per day) | .5          | .13        |
| Active Members                               |             |            |
| Total Membership                             | 22,548      | N/A        |
| Monthly/Yearly Plans                         | 781         | N/A        |
| Pay-As-You-Go & 7 Day Plan                   | 21,767      | N/A        |
| Revenue                                      |             |            |
| Total Revenue                                | \$40,422.74 | \$8,386.25 |
| Maintenance/Customer Service Activity        |             |            |
| Total CS Cases Created                       | 574         | N/A        |

Due to current limitations in the Social Bicycles data tracking software, not all GRID system data can be split by city. Trip data for each city can be extrapolated by using data from trips started inside a specific system area (in this case the Tempe system area). Unfortunately membership and customer service data as well as some trip data are not linked to the location of a user's first sign-up or home system area at this time and therefore this city-specific data shows as N/A in this report.

# Membership

New/Total Active Members (Full System)

Table 2

| Membership<br>Type | New Sign Ups | Total Active<br>Members |
|--------------------|--------------|-------------------------|
| Student            | 30           | 256                     |
| Monthly            | 72           | 263                     |
| Annual             | 0            | 149                     |
| Other              | 5            | 113                     |
| Pay As You Go      | 1,622        | 21,662                  |
| 7 Day Pass         | 369          | 105                     |
| TOTAL              | 2,098        | 22,548                  |

## **Trips**

Cumulative Trips Per Day of the Week March 2018 (Tempe Only)

Table 3

| М   | Т   | W   | Th  | F   | Sa  | Su  |
|-----|-----|-----|-----|-----|-----|-----|
| 688 | 667 | 729 | 909 | 906 | 755 | 624 |

Trip Initiation Method (Tempe Only)

Table 4

| Mobile                    | 412   |
|---------------------------|-------|
| Keypad (manually entered) | 4,730 |
| Keypad RFID Card          | 128   |
| Website                   | 8     |

Table 5

|                             | March<br>(Full<br>System) | YTD    | Tempe<br>Only | YTD    |
|-----------------------------|---------------------------|--------|---------------|--------|
| Total Trips<br>Taken        | 12,752                    | 31,385 | 5,278         | 13,917 |
| Total Miles<br>Ridden       | 21,870                    | 53,966 | 9,266         | 24,484 |
| Avg Trip<br>Distance        |                           |        | 1.8           | 1.9    |
| Avg Trip Time               | 34:26                     | 30:42  | 22:32         | 21:23  |
| Avg Weekday<br>Trips        | 400                       | 334    | 177           | 139    |
| Avg Weekend<br>Day Trips    | 793                       | 744    | 153           | 146    |
| Holds                       | 595                       | 1,385  | N/A           | N/A    |
| Ended out of<br>Hub         | 4,542                     | 9,923  | 2,624         | 6,222  |
| Ended out of<br>System Area | 36                        | 84     | 10            | 29     |

Determining the start area of a trip with a Hold is currently not possible due to limitations in the Social Bicycles tracking software. Therefore, the count of holds is only displayed as a part of the "full system". Trip Stats by Member Type (Full System)

Table 6

| Member Type   | Mar.<br>Trips | %   | Trips<br>YTD | % YTD |
|---------------|---------------|-----|--------------|-------|
| Pay-as-you-go | 5,360         | 42% | 12,358       | 39%   |
| 7 Day Pass    | 1,268         | 10% | 2,708        | 9%    |
| Annual        | 612           | 5%  | 1,505        | 5%    |
| Monthly       | 1,262         | 10% | 3,611        | 12%   |
| Student       | 3,634         | 28% | 9,863        | 31%   |
| Other         | 616           | 5%  | 1,340        | 4%    |
| TOTAL         | 12,752        |     | 31,385       |       |

Sunday, March 25th was the highest day for regional ridership with a total of 586 trips taken. For trips originating in the Tempe service area, Sunday, March 25th was also the top day for ridership with 259 trips taken.

Trip Stats by Member Type (Tempe Only)

Table 7

| Member Type   | Mar.<br>Trips | %   | Trips<br>YTD | %<br>YTD |
|---------------|---------------|-----|--------------|----------|
| Pay-as-you-go | 2,040         | 39% | 4,853        | 35%      |
| 7 Day Pass    | 473           | 9%  | 1,238        | 9%       |
| Annual        | 47            | 1%  | 126          | 1%       |
| Monthly       | 521           | 10% | 1,387        | 10%      |
| Student       | 2,164         | 41% | 6,232        | 45%      |
| Other         | 33            | 1%  | 81           | 1%       |
| TOTAL         | 5,278         |     | 13,917       |          |

# **Station Performance**

#### Regional Station Performance

#### Table 8

| i able o  |                 |   |                 |
|---|-----------------|---|-----------------|
| Top 10<br>Origin/Destination<br>Stations              | Total<br>In/Out | Bottom 10 Origin/Destination<br>Stations                      | Total<br>In/Out |
| P106: 1st St /<br>Washington St<br>(Sponsored by SRP) | 733             | M114 MacDonald and 1st. Ave<br>(Alhambra Hotel)               | 2               |
| T20 Tempe Center for the Arts                         | 682             | P176 Buckeye Rd / 13th St                                     | 2               |
| P127 Central Ave /<br>Roosevelt St                    | 665             | M113 2nd St. and Morris (Mesa<br>Center for Higher Education) | 1               |
| P123 5th Ave /<br>Fillmore St                         | 527             | M111 Broadway / Olive   | 0               |
| P129 5th St /<br>Roosevelt St                         | 523             | M118 MacDonald and 2nd St.                                    | 0               |
| T17 Tempe Beach<br>Park                               | 473             | M119 5th St. and Hibbert (Escobedo<br>Park)                   | 0               |
| P125 Pierce St / 1st<br>Street                        | 428             | M121 2nd Ave. and Center                                      | 0               |
| P120 Central Ave /<br>Taylor St (Sponsored<br>by SRP) | 405             | M122 462 N. Drew St. (Drew<br>Community Park)                 | 0               |
| P124 3rd St / Taylor St                               | 404             | P151 3131 S. Central Ave (Audubon Center)                     | 0               |
| P109 Adams St / 1st<br>Ave                            | 349             | P174 Washington St / 2nd St                                   | 0               |

#### Tempe Station Performance

Trips started and ended at each station in the Tempe service area

Table 9

| Station Name                             | Racks | In  | Out | Total | Low [%] | Full [%] |
|--|-------|-----|-----|-------|---------|----------|
| T20 Tempe Center for the Arts            | 10    | 352 | 330 | 682   | 0       | 7.92     |
| T17 Tempe Beach Park                     | 25    | 234 | 239 | 473   | 0.03    | 0        |
| T14 College Ave / University Dr          | 15    | 163 | 166 | 329   | 0       | 0        |
| T16 Apache Blvd / Rural Rd               | 15    | 129 | 177 | 306   | 0.85    | 0        |
| T24 Westside Center                      | 10    | 128 | 135 | 263   | 1.53    | 6.74     |
| T01 5th St / Forest Ave                  | 20    | 127 | 131 | 258   | 0       | 0        |
| T28 Rio Salado Pkwy / Mill Ave           | 10    | 123 | 127 | 250   | 0       | 0        |
| T05 McClintock Dr / Apache Blvd          | 15    | 123 | 118 | 241   | 0       | 0.63     |
| T11 University Dr / Mill Ave             | 20    | 108 | 122 | 230   | 0       | 0        |
| T02 3rd St / Mill Ave                    | 9     | 124 | 101 | 225   | 0       | 8.35     |
| T18 Neil Giuliano Park                   | 15    | 105 | 117 | 222   | 0       | 0        |
| T31 6th St / Mill Ave                    | 15    | 108 | 105 | 213   | 0       | 0        |
| T04 Apache Blvd / Dorsey Ln              | 10    | 94  | 117 | 211   | 6.2     | 0.61     |
| T27 McAllister Ave / Apache Blvd         | 25    | 78  | 129 | 207   | 0       | 0        |
| T26 ASU Memorial Union                   | 25    | 82  | 121 | 203   | 8.66    | 0        |
| T25 University Dr. / ASU Student Housing | 23    | 91  | 111 | 202   | 0       | 0        |
| T13 College Ave / Apache Blvd            | 15    | 90  | 106 | 196   | 1.42    | 0        |
| T03 Rural Rd / Terrace Rd                | 11    | 104 | 88  | 192   | 0.41    | 5.21     |
| T21 Forest Ave/ Lemon St. (Gammage)      | 20    | 71  | 112 | 183   | 0.6     | 0        |
| T29 Tempe Town Lake Marina               | 9     | 79  | 78  | 157   | 0       | 7.19     |
| T15 8th St / Dorsey Ln                   | 10    | 35  | 76  | 111   | 0       | 0        |
| T08 Apache Blvd / Price Rd               | 10    | 33  | 38  | 71    | 0       | 0        |
| T06 McClintock Dr / Rio Salado Pkwy      | 10    | 34  | 31  | 65    | 0       | 0.38     |
| T10 Washington St / Priest Dr            | 10    | 26  | 31  | 57    | 0       | 0        |
| T19 Kiwanis Park                         | 15    | 23  | 28  | 51    | 0       | 0        |
| T22 Baseline Rd / Priest Dr              | 10    | 23  | 28  | 51    | 0       | 0        |
| -  |       |     |     |       |         |          |

| T12 Rural Rd / Southern Ave     | 10 | 17 | 31 | 48 | 0.32 | 0 |
|---------------------------------|----|----|----|----|------|---|
| T09 Washington St / Center Pkwy | 9  | 16 | 24 | 40 | 0    | 0 |
| T30 Evelyn Hallman Park         | 8  | 17 | 13 | 30 | 0    | 0 |
| T32 North Tempe Multigen Center | 10 | 13 | 17 | 30 | 0    | 0 |
| T07 Smith-Martin / Apache Blvd  | 10 | 11 | 14 | 25 | 0    | 0 |
| T23 Escalante Center            | 10 | 2  | 5  | 7  | 0    | 0 |

# **Environmental Impact**

#### Table 10

|                 | Full System   | YTD          | Tempe Only   | YTD           |
|-----------------|---------------|--------------|--------------|---------------|
| Calories Burned | 874,782       | 1,142,283    | 370,640      | 979,360       |
| Carbon Offset   | 19,284.98 lbs | 25,172.2 lbs | 8,154.08 lbs | 21,545.92 lbs |

<sup>\*</sup>Calorie calculation is based on a Wisconsin State Health Department study that assumes cyclists burn an average of 40 calories per mile.

<sup>\*</sup>Carbon offset calculation is based on an EPA source that states automobiles emit an average of .88 lbs of CO2 per mile and an assumption that the trip was taken in lieu of driving a car the same distance.

## Maintenance & Rebalancing Operations

#### System-Wide Operations Data

Table 11

|   | System Wide | Tempe |
|---|-------------|-------|
| Average number of bikes in service each day | 922         | N/A   |
| Bikes inspected in field                    | 2,644       | 1,365 |
| Bicycles repaired                           | 191         | 77    |
| Average bike repair time                    | 30          | 30    |
| Bikes lost or stolen                        | 4*          | 2*    |
| Graffiti Cleaned                            | 5           | 3     |

<sup>\*</sup>All four stolen bikes were recovered.

#### Out of Station Lock-Ups in Tempe

Of the 5,278 trips started in the Tempe system area in March, 2,624 were ended outside of a station. Some of the top out-of-station lock up areas were scattered across the ASU campus, Tempe Marketplace Shopping Center, Tempe Beach Park and the Safeway Market complex located at South Rural Rd. and East Broadway Rd.

#### Reported Repairs/Issues (Full System)

Table 12

|   | Type of Issue     | March | YTD |
|---|-------------------|-------|-----|
| 1 | Other             | 145   | 311 |
| 2 | Seat              | 5     | 19  |
| 3 | Shifting/Pedaling | 34    | 86  |
| 4 | Lock              | 53    | 113 |
| 5 | Keypad            | 62    | 138 |
| 6 | Brakes            | 14    | 30  |
| 7 | Flat Tire         | 46    | 114 |
| 8 | Lighting          | 9     | 23  |
| 9 | Frame             | 5     | 15  |

Compared to the previous month there was a .38% increase in repairs/issues reported by users via the bikes on-board keypad. In March, 2.93% of all trips resulted in a user submitted repair request.

# **Customer Service Reporting**

The top customer service contact category for the GRID system in March was Member Inquiries.

Table 13

| Reason For Contact     | March Created Cases (Full<br>System) | YTD |
|------------------------|--------------------------------------|-----|
| Member Inquiries       | 63                                   | 151 |
| Billing                | 25                                   | 66  |
| Account Management     | 29                                   | 79  |
| Bike Issue             | 21                                   | 66  |
| Charges                | 42                                   | 84  |
| General Education      | 16                                   | 51  |
| Operations             | 72                                   | 148 |
| Sign Up                | 7                                    | 23  |
| Hub Request            | 3                                    | 8   |
| Partnerships           | 6                                    | 12  |
| New Program Request    | 1                                    | 1   |
| Total CS Cases Created | 285                                  | 689 |

Customer Service Responsiveness (Full System)

Table 14

| Tuble 14                   |                  |  |  |
|----------------------------|------------------|--|--|
| Time of call/email request |                  |  |  |
| Avg time to answer         | 70 seconds       |  |  |
| Avg duration of call       | 6 minutes 30 sec |  |  |

### Service Levels

Agreed Service Levels for Operations within the Tempe System Area

Table 15

|  | Performance Metric |  |  |
|--|--------------------|--|--|
| System operations fully operational (%)                    | 100%               |  |  |
| All stations fully operational (%)                         |                    |  |  |
| Bicycles fully operational (%)                             | 100%               |  |  |
| Website fully operational (%)                              | 100%               |  |  |
| Backend servers fully operational (%)                      | 100%               |  |  |
| Avg response time this month (technical issues, breakdown) | 30 minutes         |  |  |

# **Financial Summary**

In March, the average revenue for the full system was \$34.62 per bike and \$2.50 per trip.

Table 16

| Revenue Category        | Full System | % of Total | Tempe Only              |
|-------------------------|-------------|------------|-------------------------|
| Membership Fees         | \$9,878.00  | 24.44%     | N/A                     |
| Ride Fees               | \$23,531.74 | 58.21%     | \$8,943.25              |
| Out of Hub Fees         | \$40.00     | 0.10%      | \$20.00 (combined fees) |
| Out of System Area Fees | \$80.00     | 0.20%      |                         |
| Rider Bonuses Given     | -\$1,607    | -3.98%     | -\$577.00               |
| Ad Revenue              | \$8,500     | 21.03%     |                         |
| TOTAL                   | \$40,422.74 |            | \$8,386.25              |

<sup>\*</sup>Data has not been audited and is only to be used as an approximation of Gross Revenue

# **Marketing Summary**

#### **Social Media**

#### Table 17

| Social Media Outlet | Impressions |
|---------------------|-------------|
| Facebook            | 3,094       |
| Twitter             | 31.4 K      |
| Instagram           | 3,863       |

#### **Events**

#### Table 18

| Event Name                            | City    | Date |
|---------------------------------------|---------|------|
| Phoenix Rising Home Tours             | Phoenix | 3/4  |
| Happy Hour at the Hub                 | Phoenix | 3/8  |
| Happy Hour at the Hub                 | Tempe   | 3/13 |
| Modern PHX Home Tours                 | Phoenix | 3/17 |
| Choice Neighborhoods Bicycle Jeopardy | Phoenix | 3/20 |
| Choice Neighborhoods Bicycle Jeopardy | Phoenix | 3/22 |
| Happy Hour at the Hub                 | Phoenix | 3/22 |
| Happy Hour at the Hub                 | Phoenix | 3/27 |

# Weather (Source: www.wunderground.com)

Table 19

| Mar. | Trips          | Temp. (°F) |     | Precip. (in) | Events |      |
|------|----------------|------------|-----|--------------|--------|------|
|      | Full<br>System | high       | low | avg          | sum    |      |
| 6    | 338            | 71         | 44  | 58           | 0      |      |
| 2    | 392            | 77         | 46  | 62           | 0      |      |
| 3    | 397            | 76         | 48  | 62           | 0      |      |
| 4    | 359            | 67         | 53  | 60           | 0      |      |
| 5    | 262            | 72         | 45  | 59           | 0      |      |
| 6    | 242            | 80         | 49  | 65           | 0      |      |
| 7    | 310            | 79         | 51  | 65           | 0      |      |
| 8    | 301            | 81         | 57  | 69           | 0      |      |
| 9    | 369            | 84         | 54  | 69           | 0      |      |
| 10   | 383            | 75         | 62  | 69           | Т      | Rain |
| 11   | 374            | 76         | 58  | 67           | 0.04   | Rain |
| 12   | 414            | 83         | 58  | 71           | 0      |      |
| 13   | 444            | 83         | 60  | 72           | 0      |      |
| 14   | 489            | 85         | 61  | 73           | 0      |      |
| 15   | 425            | 72         | 57  | 65           | 0      |      |
| 16   | 435            | 74         | 53  | 64           | 0      |      |
| 17   | 444            | 73         | 51  | 62           | 0      |      |
| 18   | 383            | 68         | 53  | 61           | Т      |      |
| 19   | 366            | 74         | 50  | 62           | 0      |      |
| 20   | 411            | 80         | 50  | 65           | 0      |      |
| 21   | 403            | 83         | 56  | 70           | 0      |      |
| 22   | 427            | 89         | 62  | 76           | 0      |      |
| 23   | 376            | 84         | 70  | 77           | 0      |      |
| 24   | 565            | 82         | 59  | 71           | 0      |      |
| 25   | 586            | 77         | 55  | 66           | 0      |      |
| 26   | 448            | 75         | 55  | 65           | 0      |      |
| 27   | 452            | 76         | 53  | 65           | 0      |      |
| 28   | 522            | 80         | 53  | 67           | 0      |      |
| 29   | 448            | 86         | 56  | 71           | 0      |      |
| 30   | 509            | 89         | 60  | 75           | 0      |      |
| 31   | 478            | 92         | 62  | 77           | 0      |      |